

PRESS RELEASE
For Immediate Release

• SUMMARY OF RESOLUTION OF THE ANNUAL GENERAL MEETING OF SHAREHOLDERS FINANCIAL YEAR 2017

The Annual General Meeting of Shareholders (“AGMS”) of PT Indocement Tunggal Prakarsa Tbk. (“the Company”) for financial year 2017 convened in Jakarta today, Tuesday, May 22, 2018 approved the appropriation of the Company’s net profit for the year 2017 in the amount of **Rp1,859,817,732,214** (one trillion eight hundred fifty nine billion eight hundred seventeen million seven hundred thirty two thousand two hundred fourteen Rupiah) or **100%** of the Company’s net income for financial year 2017 attributable to owners of the Company will be distributed as cash dividend to the shareholders of the Company and to withdraw **Rp717,044,457,086** (seven hundred seventeen billion forty four million four hundred fifty seven thousand eighty six Rupiah) or **3.59%** from the unappropriated retained earnings as cash dividend and will distributed to the shareholders of the Company. Therefore the holder of 1 (one) share will receive **Rp700** (seven hundred Rupiah).

Pursuant to the regulations of the Indonesia Stock Exchange, cum dividend period for regular market and negotiation market is Wednesday, May 30, 2018 and its ex dividend is Thursday, May 31, 2018. Meanwhile cum dividend for cash market is Tuesday, June 5, 2018 and its ex dividend is Wednesday, June 6, 2018. Dividend payment shall be distributed starting Friday, June 22, 2018. Tax for cash dividend will be applied according to Indonesian taxation regulation.

Shareholders also approve the appointment of Members of Board of Commissioner and Member of Board of Directors with the term of office up to closing of the Company’s AGMS for financial year 2020, to be convened in 2021, except for Kevin Gluskie, will be ended until the closing of the Company’s AGMS for financial year 2019 to be convened in 2020, and David Clarke, will be ended until the closing of the Company’s AGMS for financial year 2018 to be convened in 2019.

The composition of the members of the Board Commissioners and member of the Board of Directors of the Company are as follows:

<u>Board of Commissioners:</u>		<u>Board of Directors:</u>	
President Commissioner	: Kevin Gluskie	President Director	: Christian Kartawijaya
Vice President Commissioner / Independent Commissioner	: Tedy Djuhar	Vice President Director	: Franciscus Welirang
Vice President Commissioner / Independent Commissioner	: Simon Subrata	Director	: Hasan Imer
Commissioner	: Dr. Lorenz Naeger	Director	: Ramakanta Bhattacharjee
Commissioner	: Dr. Bernd Scheifele	Independent Director	: Troy Dartojo Sopotro
Commissioner	: Dr. Albert Scheuer	Director	: David Clarke
		Director	: Oey Marcos
		Director	: Benny S. Santoso
		Director	: Juan Francisco Defalque

• **FINANCIAL HIGHLIGHTS OF THE FIRST QUARTER 2018**

Description	Q1 2018 Bio IDR	Q1 2017 Bio IDR	Variance	
			Bio IDR	%
Net Revenues	3,439.5	3,376.4	63.1	1.9%
Cost of Revenues	-2,452.7	-2,212.5	-240.2	-10.9%
Gross Profit	986.8	1,163.9	-177.1	-15.2%
	<i>% of Net Revenues</i>	<i>34.5%</i>		
Operating Expenses				
Selling Expenses	-594.8	-524.1	-70.7	-13.5%
General and Administrative Expenses	-163.4	-141.3	-22.2	-15.7%
Other Operating Income - Net	8.0	1.2	6.9	594.6%
Operating Income	236.7	499.8	-263.1	-52.6%
	<i>% of Net Revenues</i>	<i>14.8%</i>		
EBITDA	560.1	775.0	-214.8	-27.7%
	<i>% of Net Revenues</i>	<i>23.0%</i>		
Finance Income	115.0	154.6	-39.6	-25.6%
Final Tax on Interest Income	-23.0	-30.7	7.7	25.2%
Finance Cost	-5.8	-3.0	-2.8	-93.6%
Equity in Net Earnings of Associated Companies - Net	2.6	2.0	0.6	27.4%
Income before Final Tax and Income Tax Expense	325.5	622.7	-297.2	-47.7%
Final Tax	-0.2	-0.1	0.0	-29.1%
Income before Income Tax Expense	325.3	622.6	-297.3	-47.7%
Income Tax Expense - Net	-61.1	-131.0	70.0	-53.4%
Net Income for the Period	264.3	491.6	-227.3	-46.2%
Other Comprehensive Income for the Period, Net of Tax	1.0	0.0	0.9	-2297.5%
Total Comprehensive Income for the Period	265.2	491.6	-226.4	-46.0%

Description	Q1 2018 '000 tons	Q1 2017 '000 tons	Variance	
			'000 tons	%
Total Sales Volume	4,432	4,072	361	8,9%
Domestic	4,420	4,039	381	9,4%
Cement	4,225	3,853	372	9,6%
Clinker	195	186	9	5,1%
Export	12	32	-20	-62,5%

Indonesia's domestic cement consumption increased by 6.6% in comparison to the previous period. The Company's cement domestic sales volume increased by 9.6%, and the Company's market share improved to 26.4% in the first quarter of 2018 as compared to the first quarter of 2017 at 25.6%.

Net revenues increased only by 1.9% from IDR 3,376.4 billion to IDR 3,439.5 billion due to decrease of price related to heavy competition especially in the home market in order to maintain market share. Gross profit declined by 15.2% to IDR 986.8 billion (previous period: IDR 1,163.9 billion). Impact from increase in Cost of Revenues can be attributed primarily to fuel and power costs of IDR 172.5 billion further lower the Company's Gross Profit margin to record low of 28.7%.

The operating profit for the first three months of the year decreased by 52.6% or IDR 263.1 billion to IDR 236.7 billion (previous period: IDR 499.8 billion). Operating margin is reduced to 6.9%. Further, EBITDA decreased by 27.7% from IDR 775.0 billion to IDR 560.1 billion in the first quarter of 2018 representing a margin of 16.3%, also a record low. Higher delivery expense recorded in the first quarter of 2018 was primarily due to plant overhaul in Tarjun prompting the Company to ship cement from Citeureup location to Kalimantan, Sulawesi, and East Indonesia market. Tarjun plant has now returned to normal operation.

Total comprehensive income for the period decreased by 46.0% from IDR 491.6 billion to IDR 265.2 billion.

• FINANCIAL POSITION

Description	Mar 31, 2018 Bio IDR	Dec 31, 2017 Bio IDR	Variance	
			Bio IDR	%
Current Assets	12,827.1	12,883.1	-55.9	-0.4%
Non-Current Assets	15,779.2	15,980.6	-201.4	-1.3%
Current Liabilities	2,965.8	3,479.0	-513.3	-14.8%
Non-Current Liabilities	818.9	828.1	-9.3	-1.1%
Equity	24,821.7	24,556.5	265.2	1.1%
Total Assets = Total Liabilities + Equity	28,606.3	28,863.7	-257.3	-0.9%

With a healthy Financial Position supported by a strong cash position of IDR 8.0 trillion, the Company is in a financial sound situation to continue its expansion of cement capacities and develop other businesses in order to participate in promising growth prospects in Indonesia.

Jakarta, May 22, 2018

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