Agenda

Indocement Fact Sheet & Indocement Today

- Current Domestic Market Condition
- Financial Update 2018
- Investment Strategy
- Outlook 2019
- SHE & Corporate Social Responsibility and Awards
- Q & A
Indocement: A Well Positioned Player

Favorable regional exposure
- Presence in strongly growing markets West and Central Java
- Strong RMC position in Jakarta with pull-through on CEM

Innovative ways to maintain cost efficiency
- Innovative ways to maintain competitive cash cost, while still maintaining high product quality, environmental, social, and governance
- Absence of interest costs further enhances our competitiveness

Best access to market
- Strong distributors’ network and strategic terminals location, in addition to our Plant proximity to home market area
- Tiga Roda awarded Best Brand for 11th consecutive year

Further potential from market upswing
- Supply-demand gap set to reduce
- Multiplier effect to private sectors after massive infrastructure built
- Favorable macroeconomic drivers population: growth & urbanization
- Consolidation imminent: smaller players operating at cash losses

Strong position with further upside potential
Strong Footprint in West Java as A Key Advantage

Asset base
- 25.5 mt CEM capacity
- 2.8 mt AGG capacity
- 44 RMC plants

<table>
<thead>
<tr>
<th>13 CEM plants</th>
<th>8 CEM terminals</th>
<th>2 AGG plants</th>
<th>44 RMC plants</th>
<th>18 distributors</th>
<th>172 warehouses</th>
</tr>
</thead>
</table>
# Brand is A Very important Marketing Tool in Indonesia

**Our premium brand**

<table>
<thead>
<tr>
<th>Perception</th>
<th>Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>• “Tiga Roda” brand is perceived to have best quality &amp; service in the country.</td>
<td></td>
</tr>
<tr>
<td>• “Top Brand” since eleven years.</td>
<td></td>
</tr>
<tr>
<td>• In 2018, we won in the three categories: cement, white cement and mortars.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Results of the Top Brand survey 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cement</strong></td>
</tr>
<tr>
<td>Brand</td>
</tr>
<tr>
<td>Tiga Roda</td>
</tr>
<tr>
<td>Semen Gresik</td>
</tr>
<tr>
<td>Holcim</td>
</tr>
</tbody>
</table>

“Tiga Roda” is the strongest brand in Indonesia
Board of Commissioners and Directors

Board of Commissioners

- Kevin Gluskie
  **President Commissioner**
- Dr. Lorenz Naeger
  **Commissioner**
- Dr. Bernd Scheifele
  **Commissioner**
- Dr. Albert Scheuer
  **Commissioner**
- Tedy Djuhar
  **VP Commissioner, Independent Commissioner**
- Simon Subrata
  **VP Commissioner, Independent Commissioner**

Board of Directors

- Christian Kartawijaya
  **President Director**
- David Clarke
  **Director**
- Hasan Imer
  **Director**
- Troy Dartojo Soputro
  **Director**
- Ramakanta Bhattacharjee
  **Director**
- Franciscus Welirang
  **VP Director**
- Oey Marcos
  **Director**
- Benny S. Santoso
  **Director**
- Juan F. Defalque
  **Director**
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Indonesia – Favorable Macroeconomic Environment

Strong population growth

Key: growing middle class

Upward trend in urbanization

One of the fastest growing countries globally

Middle class will have doubled by 2030

By 2050 almost 75% of the population will live in urban centers

Source: BCG

 Significant long-term growth potential
Long-term Potential of Indonesia is Clearly Visible

Significant headroom for growth

Cement consumption tons per capita in kg

Source: government publications, June 2018
Indonesia Cement Industry 2019 Capacity Share
Capacity in million Tons per Annum

Capacity Grew by 3.0% YoY in 2019e

Source: Asosiasi Semen Indonesia
Indonesia – Volume Growth Amidst Oversupply Market

Oversupply of 43 mtpa in 2019

Additional Capacity in 2019 – 3.3 mt:
Anhui Conch: 3.3 mt (Bolmong, Merak GM)
Regional Shift of Demand:
Better Growth Outlook in Central Java and Sumatera

Market shares based on cement domestic sales (FY 2017, FY 2018)
Data in Box: Utilization Rate and Growth Rates YoY per area for FY 2018

- Growth in 2018 was primarily driven by growth in bulk of +10.2%, while bag contributed growth of +2.9%; Growth in ex-Java of +5.6%, while growth in Java was +4.1%

Source: Asosiasi Semen Indonesia
More bulk sales focus of Indocement - as Jakarta & West Java Projects started

- Recovery of bag sales since Q3 2018
- Composition of bag vs bulk sales for FY 2018 is 74% vs. 26%
- Indocement positions itself as a reliable partner for infrastructure projects providing quality bulk cement and concrete at timely delivery
Challenging Years, but The Worst is Left Behind

Declining ASP in 2017 due to tight competition was finally halted in 2018: Flat ASP in H1, then ASP starts to increase in Q3 2018 & stabilized up to now

Source: average of Tiga Roda selling price surveyed across retailers in Java

Our dual-brand strategy has successfully stopped a falling trend in pricing!
Solid footing to capitalize on demand recovery in key markets

- **Near bottom:** <10% vol. growth rate from lowest point in '14 – '18
- **Recovery:** 10% - 30% vol. growth rate from lowest point in '14 – ‘18
- **Strong Recovery:** >30% vol. growth rate from lowest point in '14 – ‘18

Indonesia

- Jakarta
- C. Java
- E. Indonesia
- E. Java
- Nusa Tenggara
- Sulawesi
- Sumatera
- W. Java
- Yogyakarta

Significant future potential as key markets are nearing bottom and enter recovery phase

<table>
<thead>
<tr>
<th>Regions</th>
<th>Year-to-Date (in Tons)</th>
<th>Inc./Dec.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2018</td>
<td>2017</td>
</tr>
<tr>
<td>Jakarta</td>
<td>4,588,589</td>
<td>4,896,521</td>
</tr>
<tr>
<td>Banten</td>
<td>3,466,385</td>
<td>3,187,518</td>
</tr>
<tr>
<td>West Java</td>
<td>10,356,205</td>
<td>9,618,501</td>
</tr>
<tr>
<td>Central Java</td>
<td>9,890,394</td>
<td>9,124,701</td>
</tr>
<tr>
<td>Yogyakarta</td>
<td>1,205,865</td>
<td>1,095,902</td>
</tr>
<tr>
<td>East Java</td>
<td>9,497,327</td>
<td>9,541,341</td>
</tr>
<tr>
<td>Java</td>
<td>39,004,766</td>
<td>37,464,484</td>
</tr>
<tr>
<td>Western Java</td>
<td>18,411,179</td>
<td>17,702,540</td>
</tr>
<tr>
<td>Mid Java</td>
<td>11,096,259</td>
<td>10,220,603</td>
</tr>
<tr>
<td>Sumatera</td>
<td>15,003,300</td>
<td>14,190,905</td>
</tr>
<tr>
<td>Kalimantan</td>
<td>4,417,827</td>
<td>4,121,034</td>
</tr>
<tr>
<td>Sulawesi</td>
<td>5,638,822</td>
<td>5,320,725</td>
</tr>
<tr>
<td>Nusa Tenggara</td>
<td>3,854,058</td>
<td>3,729,849</td>
</tr>
<tr>
<td>East Indonesia</td>
<td>1,594,442</td>
<td>1,522,947</td>
</tr>
<tr>
<td>Outside Java</td>
<td>30,508,450</td>
<td>28,885,460</td>
</tr>
<tr>
<td>Indonesia</td>
<td>69,513,215</td>
<td>66,349,944</td>
</tr>
</tbody>
</table>

*Source: Indonesia Cement Association*
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### Consolidated Statement of Comprehensive Income

<table>
<thead>
<tr>
<th>Description</th>
<th>Q1 2018 Bio IDR</th>
<th>Q2 2018 Bio IDR</th>
<th>Q3 2018 Bio IDR</th>
<th>Q4 2018 Bio IDR</th>
<th>FY 2018 Bio IDR</th>
<th>FY 2017 Bio IDR</th>
<th>FY18 vs. FY17 Variance (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Sales Volume (thousand tons)</strong></td>
<td>4,432</td>
<td>3,915</td>
<td>5,411</td>
<td>5,409</td>
<td>19,168</td>
<td>17,909</td>
<td>7.0%</td>
</tr>
<tr>
<td><strong>Domestic Sales Volume (thousand tons)</strong></td>
<td>4,420</td>
<td>3,898</td>
<td>5,341</td>
<td>5,374</td>
<td>19,033</td>
<td>17,745</td>
<td>7.3%</td>
</tr>
<tr>
<td>Cement</td>
<td>4,225</td>
<td>3,774</td>
<td>5,088</td>
<td>4,987</td>
<td>18,073</td>
<td>17,094</td>
<td>5.7%</td>
</tr>
<tr>
<td>Clinker</td>
<td>195</td>
<td>125</td>
<td>253</td>
<td>387</td>
<td>960</td>
<td>650</td>
<td>47.6%</td>
</tr>
<tr>
<td>Export Sales Volume (thousand tons)</td>
<td>12</td>
<td>17</td>
<td>71</td>
<td>35</td>
<td>135</td>
<td>164</td>
<td>-17.9%</td>
</tr>
<tr>
<td><strong>Net Revenues</strong></td>
<td>3,493.5</td>
<td>3,044.9</td>
<td>4,288.4</td>
<td>4,417.4</td>
<td>15,190.3</td>
<td>14,431.2</td>
<td>5.3%</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>986.8</td>
<td>712.8</td>
<td>1,178.9</td>
<td>1,490.5</td>
<td>4,369.0</td>
<td>5,007.7</td>
<td>-12.8%</td>
</tr>
<tr>
<td>% of Net Revenues</td>
<td>28.7%</td>
<td>23.4%</td>
<td>27.5%</td>
<td>33.7%</td>
<td>28.8%</td>
<td>34.7%</td>
<td></td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>236.7</td>
<td>18.1</td>
<td>271.9</td>
<td>547.4</td>
<td>1,074.1</td>
<td>1,874.8</td>
<td>-42.7%</td>
</tr>
<tr>
<td>% of Net Revenues</td>
<td>6.9%</td>
<td>0.6%</td>
<td>6.3%</td>
<td>12.4%</td>
<td>7.1%</td>
<td>13.0%</td>
<td></td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>560.1</td>
<td>316.0</td>
<td>618.8</td>
<td>870.8</td>
<td>2,365.7</td>
<td>3,064.8</td>
<td>-22.8%</td>
</tr>
<tr>
<td>% of Net Revenues</td>
<td>16.3%</td>
<td>10.4%</td>
<td>14.4%</td>
<td>19.7%</td>
<td>15.6%</td>
<td>21.2%</td>
<td></td>
</tr>
<tr>
<td><strong>Income before Final Tax and Income Tax Expense</strong></td>
<td>325.5</td>
<td>101.0</td>
<td>335.0</td>
<td>639.4</td>
<td>1,400.8</td>
<td>2,288.0</td>
<td>-38.8%</td>
</tr>
<tr>
<td><strong>Net Income for the Period</strong></td>
<td>264.3</td>
<td>90.8</td>
<td>262.6</td>
<td>528.2</td>
<td>1,145.9</td>
<td>1,859.8</td>
<td>-38.4%</td>
</tr>
<tr>
<td><strong>Other Comprehensive Income for the Period, Net of Tax</strong></td>
<td>1.0</td>
<td>0.6</td>
<td>0.8</td>
<td>93.7</td>
<td>96.0</td>
<td>-22.2</td>
<td>-533.4%</td>
</tr>
<tr>
<td><strong>Total Comprehensive Income for the Period</strong></td>
<td>265.2</td>
<td>91.4</td>
<td>263.3</td>
<td>621.9</td>
<td>1,241.9</td>
<td>1,837.7</td>
<td>-32.4%</td>
</tr>
</tbody>
</table>

- **Description:** Consolidated Statement of Comprehensive Income
- **Q1 2018 Bio IDR:** 3,493.5
- **Q2 2018 Bio IDR:** 3,044.9
- **Q3 2018 Bio IDR:** 4,288.4
- **Q4 2018 Bio IDR:** 4,417.4
- **FY 2018 Bio IDR:** 15,190.3
- **FY 2017 Bio IDR:** 14,431.2
- **FY18 vs. FY17 Variance (%):** 5.3%

### Graph

- **Bio IDR:**
  - **1,860**
  - **1,398**
  - **80**
  - **271**
  - **29**
  - **88**
  - **2**
  - **173**
  - **1,146**

- **Descriptions:**
  - **ASP increased coupled with strong volume**
  - **Delivery and Promotion**
  - **Lower Cash Balance**
  - **Energy Cost Pressure**

- **NI FY17:**
  - **Revenues**
  - **Costs.Rev.**
  - **Del.Sel.**
  - **Gen.Adm.**
  - **Other Inc.**
  - **Fin.Results**
  - **Equities**
  - **Tax**
  - **NI FY18**
## Drivers Behind Outlook Upgrade

<table>
<thead>
<tr>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
</tr>
</thead>
</table>
| • Active end user program initiated during beginning of the year to support volume growth | • Terminal in Palembang was commissioned | • Higher volume by +9%  
• Higher blended ASP achieved due to second tier players having negative cash flow and no longer able to fight for market share | • IDR appreciation  
• Declining coal price  
• Terminal in Lampung was commissioned  
• Declining oil price |
| • Lower revenue due to strong competition on weak demand  
• Higher cost of production amidst rising coal price | • Lower sales volume during EID holiday due to truck ban that causes effective day to be 1 week lower than last year  
• Higher cost of production amidst rising coal prices  
• High delivery expenses related to Tarjun plant overhaul prompting delivery to Eastern Indonesia from Citeureup | • IDR depreciation increased packaging cost  
• Higher delivery expense to serve growing demand outside of home market | • Slower growth of bulk cement from completed infrastructure projects |

- **EBITDA of IDR 560.1 bio (-27.7% YoY)**
- **EBITDA of IDR 316.0 bio (-52.4% YoY)**
- **EBITDA of IDR 618.8 bio (-29.6% YoY)**
- **EBITDA of IDR 870.8 bio (+16.6% YoY)**
Indocement’s Strategies under Current Tight Competition: Vertical Integration in Ready-Mix Concrete & Aggregates

Strengthening Ready-Mix Concrete business particularly high-grade quality in order to meet the increase demand of infrastructure development in Indonesia.
## Balance Sheet

<table>
<thead>
<tr>
<th>Description</th>
<th>Dec 31, 2018 Bio IDR</th>
<th>Dec 31, 2017 Bio IDR</th>
<th>Variance Bio IDR</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>12,315.8</td>
<td>12,883.1</td>
<td>-567.3</td>
<td>-4.4%</td>
</tr>
<tr>
<td>Non-Current Assets</td>
<td>15,472.8</td>
<td>15,980.6</td>
<td>-507.8</td>
<td>-3.2%</td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>3,925.6</td>
<td>3,479.0</td>
<td>446.6</td>
<td>12.8%</td>
</tr>
<tr>
<td>Non-Current Liabilities</td>
<td>641.3</td>
<td>828.1</td>
<td>-186.8</td>
<td>-22.6%</td>
</tr>
<tr>
<td>Equity</td>
<td>23,221.6</td>
<td>24,556.5</td>
<td>-1,334.9</td>
<td>-5.4%</td>
</tr>
<tr>
<td>Total Assets = Total Liabilities + Equity</td>
<td>27,788.6</td>
<td>28,863.7</td>
<td>-1,075.1</td>
<td>-3.7%</td>
</tr>
</tbody>
</table>

- Cash and cash equivalents at IDR 7.2 trn.
- Capital expenditures for FY 2018 was IDR 953.0 bio.
- Dividend Payment history:

<table>
<thead>
<tr>
<th>In Bio IDR</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA</td>
<td>6,650</td>
<td>6,874</td>
<td>6,879</td>
<td>6,011</td>
<td>4,649</td>
<td>3,065</td>
<td>2,366</td>
</tr>
<tr>
<td>Net Income</td>
<td>4,763</td>
<td>5,012</td>
<td>5,293</td>
<td>4,357</td>
<td>3,870</td>
<td>1,860</td>
<td>1,146</td>
</tr>
<tr>
<td>Capex</td>
<td>1,063</td>
<td>2,200</td>
<td>3,865</td>
<td>2,644</td>
<td>1,839</td>
<td>1,547</td>
<td>953</td>
</tr>
<tr>
<td>Dividend*</td>
<td>1,657</td>
<td>3,313</td>
<td>4,970</td>
<td>1,528</td>
<td>3,420</td>
<td>2,577</td>
<td>TBD</td>
</tr>
<tr>
<td>% Div. Payout</td>
<td>34.8%</td>
<td>66.1%</td>
<td>94.3%</td>
<td>35.1%</td>
<td>88.4%</td>
<td>138.6%</td>
<td>TBD</td>
</tr>
</tbody>
</table>

*To be distributed in the following fiscal year
New market entrants leading to higher competition and pricing pressure but Indocement maintains better margin compared to peers

<table>
<thead>
<tr>
<th>INTP Gross margin development</th>
<th>INTP EBITDA margin development</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1 2016: 43.2%</td>
<td>Q1 2016: 33.9%</td>
</tr>
<tr>
<td>Q2 2016: 34.5%</td>
<td>Q2 2016: 23.0%</td>
</tr>
<tr>
<td>Q3 2016: 40.3%</td>
<td>Q3 2016: 29.6%</td>
</tr>
<tr>
<td>Q4 2016: 34.0%</td>
<td>Q4 2016: 29.6%</td>
</tr>
<tr>
<td>Q1 2017: 28.7%</td>
<td>Q1 2017: 16.3%</td>
</tr>
<tr>
<td>Q2 2017: 34.0%</td>
<td>Q2 2017: 21.0%</td>
</tr>
<tr>
<td>Q3 2017: 23.4%</td>
<td>Q3 2017: 10.4%</td>
</tr>
<tr>
<td>Q4 2017: 34.9%</td>
<td>Q4 2017: 14.4%</td>
</tr>
<tr>
<td>Q1 2018: 27.5%</td>
<td>Q1 2018: 19.7%</td>
</tr>
<tr>
<td>Q2 2018: 35.3%</td>
<td>Q2 2018: 27.9%</td>
</tr>
<tr>
<td>Q3 2018: 33.7%</td>
<td>Q3 2018: 29.1%</td>
</tr>
<tr>
<td>Q4 2018: 35.3%</td>
<td>Q4 2018: 27.9%</td>
</tr>
</tbody>
</table>

Continuing competitive environment, Management focus in taking respective initiatives early on during the year:

- Operational Excellence program
- Fixed cost reduction program
- Managing efficient kiln utilization
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Terminal Lampung

- Located in Katibung, South Lampung
- Coverage area: Lampung (Bag PCC & Bulk OPC).
- Capacity: 3 steel silos cement @ 4,000 ton (total cap. 12,000 ton)
- 1 Packers (rotary packer 12 spout) 180 ton/hour
- 1 Line of bulk loading system
- 1 Truck scale cap. 100 ton
- 1 Warehouse 1,000 M2
- Area 4.2 Ha
- 1 Jetty Port
- Commissioning in September 2018 and fully operated in January 2019
- Output Capacity: Bag (1,500 tpd), Bulk (1,000 tpd)
Dawuan Land Silo

- Located in Puspanegara village, Karawang – West Java
- Coverage area: Karawang & vicinity
- 2 steel silos cement @ 500 ton (total cap. 1,000 ton)
- 1 Line of bulk loading system
- 1 Truck scale cap. 80 ton
- Area 500 M²
Cost Efficiency Measure
Increasing Usage of Alternative Fuel

- Signed agreement with Governor of West Java on Sept. 4, 2018 to purchase 500 ton of Refuse Derived Fuel, converted from 1,500 ton of municipal waste. The usage of RDF will reduce reliance to coal as a source of fuel
- Close distance between RDF collection to Citeureup plant of only 6.6 km

<table>
<thead>
<tr>
<th>Sources</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2030</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coal</td>
<td>96.3%</td>
<td>95.5%</td>
<td>95.8%</td>
<td>93.5%</td>
<td>70.0%</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>0.5%</td>
<td>0.2%</td>
<td>0.4%</td>
<td>0.2%</td>
<td></td>
</tr>
<tr>
<td>Fuel Oil</td>
<td>0.9%</td>
<td>0.9%</td>
<td>0.6%</td>
<td>0.5%</td>
<td></td>
</tr>
<tr>
<td>Tire</td>
<td>0.2%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.7%</td>
<td></td>
</tr>
<tr>
<td>Rice Husk</td>
<td>0.6%</td>
<td>1.9%</td>
<td>1.5%</td>
<td>2.3%</td>
<td>30.0%</td>
</tr>
<tr>
<td>Sawdust</td>
<td>1.0%</td>
<td>0.4%</td>
<td>0.5%</td>
<td>0.6%</td>
<td></td>
</tr>
<tr>
<td>Sludge &amp; Waste Fuel</td>
<td>0.3%</td>
<td>0.1%</td>
<td>0.4%</td>
<td>0.3%</td>
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<td>Other AF</td>
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<td><strong>Total</strong></td>
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Outlook of Indonesian Cement Market

National cement consumption growth started **to turn positive and grew by 5% in 2018** (versus 7.6% in 2017) and **expected to grow by 4% in Election Year of 2019**

Consumption in 2019 will be driven by infrastructure projects **plus commercial and residential projects started in H2/2019 (after Election & Idul Fitri) as multiplier effects factor after Trans Java completed.** Reduction of tax on high end housing and LTV relaxation will improve residential property demand market.

Serve domestic clinker demand to some Grinding Mills in West Java at “good price” and also export market out of Tarjun to Asian Market such as China & Phillipines

Our costs expected to be helped by stronger Rupiah and relatively lower level of Coal & Fuel in H1/2019 but may change in H2/2019

**ODOL Policy (Oversize & Overdimension):** If ODOL Policy is applied, it will be weakening ITP position significantly –concentrated only in West Java

**Over supply will continue in next few years, but reduced** -- We still expect the continuing aggressiveness of Conch especially in Jakarta and West Java in 2019, but other 2nd players are expected to prefer price increase due to difficulty in their cash flow to serve their debt services
Agenda

1. Indocement Fact Sheet & Indocement Today
2. Current Domestic Market Condition
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5. Outlook 2019
6. SHE & Corporate Social Responsibility and Awards
7. Q & A
Toward The World Class Safety Culture

- Indocement-Safety Culture Development to achieve **Zero Harm** toward World Class Safety Culture"
- Management has positioned SAFETY & HEALTH as highest attention and commitment
- Safety Leadership to demonstrate Management’s commitment and ensure all workers including Contractors are provided with sufficient training.
- Roll-out Clean Site Safe Site Initiatives
- SAFETY training also include all Safety Officers of Transporters.
- **Good Safety is Good Business**

Regular SHE Walk on sites  Launching SHE on My Hand  Clean Site Safe Site  Town Hall Safety Meeting
Indocement’s Local Villages ("Desa Binaan")

Citeureup Plantsite
- Desa Gunung Putri
- Desa Nambo
- Desa Citeureup
- Desa Gunungsari
- Desa Pasir Mukti
- Desa Tajur
- Desa Hambalang
- Desa Leuwikaret
- Desa Lulut
- Desa Bantarjati
- Desa Tarikolot
- Kelurahan Puspanegara

12 Local Villages

Palimanan Plantsite
- Desa Walahar
- Desa Palimanan Barat
- Desa Cikeusal
- Desa Kedungbunder
- Desa Gempol
- Desa Ciwaringin
- Desa Cupang

7 Local Villages

Tarjun Plantsite
- Desa Sungai Dua
- Desa Desa Tarjun
- Desa Cantung Kiri Hilir
- Desa Serongga
- Desa Sidomulyo
- Desa Tegal Rejo
- Desa Cantung
- Desa Simpang Tiga
- Quarry
- Desa Langadai
- Desa Pulau Panci

10 Local Villages
Indocement’s Good Works: Education & Health

Scholarship
- Since 1990
- Total beneficiaries 13,152 students
  - SMP: 4,536 Students
  - SMA: 734 Students
  - S1: 7,882 Students

Education Infrastructure Improvement
- School Renovation
- Build Classroom

Education Facilities
- Furniture
- School Books

Skillfull Trainings
- Garmen Training
- Construction Training
- Driving of heavy Equipment Training

Mobile Clinic
Additional Food For School Students
Clean Water Facilities
Public Toilet Construction
Indocement’s Good Works: Social & Culture

Construction of Public Facilities
- Building Bridge
- Concreting Road

Sport Assistance
- Soccer training from an early age
- Badminton training from an early age

Construction of Worship Facilities

RUTILAHU Program (Uninhabitable House)

Preservation of Local Culture
- House of Art & Culture
- Publish of “Heritage Book of Citeureup”
**Indocement’s Good Works: SDP “Local Hero”**

They are local agents of change who act as movers and motivators for other communities to improve welfare through empowerment programs in each region. They are not just a real example for local residents in achieving independence, but also have to print new local heroes. **Indocement has formed more than 156 local heroes.**
Indocement’s Good Works: SDP “Batik Ciwaringin”

1. In 1900
   - Batik Tulis Ciwaringin existed since the founding of Ponpes Babakan Ciwaringin
   - Aesthetics and batik techniques have similarities with Lasem Central Java & East Java, using ZPA & synthetic dyes

2. In 1960
   - Use of natural coloring replaced by synthetic dyes

   - Capital assistance from Indocement

4. In 2009
   - Clean production training (natural colors) - ECONID

5. In 2011-2012
   - Batik training
   - Facilities building
   - IPAL building
   - Batik quality improvement

   - Implementation of clean production - ECONID
   - Cooperative institutions
   - Building of training center ZPA – UGM & ITP
   - Typical motif of Ciwaringin
   - Book of "The Chanting Cantings of Ciwaringin"
   - Batik training – Disnaketrans
   - Facilitating exhibition & cooperative institutions – Cooperative Agency and MSME
   - Facilitating patent – Disperindag
   - Exhibition – Warlami

7. In 2016-2017
   - Competency certification of batik craftsman
   - Natural color silk training
   - Book of "Batik Ciwaringin dalam Pesona Warna Alam" – Disbudparpora
   - Patent of Batik Pecutan motif – ITP
   - 90% of batik craftsman use ZPA
   - Platinum for Nasional Level from Bappenas program Indonesian SDG’s Awards CSR
   - Main Proklim
   - Tourist destination of West Cirebon

In 2018
- Exhibition at ASEAN Games Palembang
- 4 motifs copy right
- Ecolabel batik
- Exhibition at PROKLIM (14 th APRSCP) and Speaker at “Indonesia Conference of Resource Efficient Forum & Expo 2018”
INDOCEMENT'S GOOD WORKS: SDP TOURISM “BANYU PANAS”

WISATA BANYU PANAS

- Construction & inauguration of Banyu Panas recreation spot
- Arrangement of springs, construction of bathing pools, wading rooms
- Fencing, wading pools, play facilities, toilets, stalls for MSME
- Official Travel Destinations by the Cirebon Regency Tourism Service
- Addition of cold water pools & play facilities

2008-2010
2011-2016
2017
2018
2019-2020
Since 2012, Indocement has been conserving mangroves with almost 10 hectares area in Langadai Village

- In the past, people cut Mangrove trees to be used as firewood
- Indocement educates the communities to utilize Mangrove fruit processing into syrup and soap
- Indocement involved Lambung Mangkurat University in developing the Mangrove program
- Future development: one of tourism destinations in Kotabaru regency
Indocement supports the Ministry of Industry's Industrial Vocational program with activities:

- Teacher Apprenticeship
- Field Industrial practice
- Voluntary Teaching & Silver Expert
- Company Visit
- Teaching Factory

### School Name

**Cirebon**
1. SMK Negeri 1 Cibenong
2. SMK Negeri 1 Gn. Putri
3. SMK Budiniah
4. SMK Al Murqonyiah
5. SMK Ash-Shoheh
6. SMK PGRI 2 Palimanan
7. SMKN 1 Susukan
8. SMKN 1 Cirebon
9. SMK Sultan Agung
10. SMK Gracika Cirebon
11. SMK Muh Kedawung
12. SMK Islamic Center
13. SMKN 1 Simpang Empat
14. SMKN 2 Simpang Empat
15. SMKS Kodeco Simpang Empat
16. SMKS Tunas Bangsa Batulicin

**Citeureup**
- 433 Heads

**Tarjun**
- 257 Heads
- 473 Heads
Indocement’s Good Works: “Indocement Peduli”

Indocement's Management, Employees and Labor Unions voluntarily contribute to reduce the suffering of victims of the National disaster at Lombok, Palu and Donggala Earthquakes and the Banten Tsunami

- Indocement built a Supporting Puskesmas with RAPI technology, providing tarpaulins and basic necessities to earthquake victims in Lombok
- Provision of tarpaulins and basic necessities to victims of the Palu & Donggala tsunami
- Donate ships to Tsunami fishermen victims in Banten

Procetak Indocement House (RAPI) was established in Sambela District, Lombok Regency to be used as a Sub-Puskesmas
Awarding
Awards 2018

13 February
“Property Product Satisfaction awards” for Cement and White Cement Category from Property-in Magazine

23 February
Two awards “Indonesia Corporate Social Responsibility Award-II-2018” as Platinum Awards (Excellent–A) for Public Company category and “The Big 7 – The Best of The Best CSR of the Year 2018” from Economic Review Magazine

24 February
“Sustainability Reporting Awards (SRA)” as Runner-Up 1 – Best Sustainability Report 2016 for Mining and Metal category from National Center for Sustainability Reporting (NCSR)

2 March
“Corporate Secretary and Corporate Communication Award-III-2018” from Economic Review Magazine

29 March
Three awards from “Public Relation Indonesia Awards (PRIA) 2018” namely:
- Gold for Public Company’s Sustainability Report Category
- Silver for Public Company’s Annual Report Category
- Bronze for Indobatik Ciwaringin as Community Based Development CSR Program

11 April
“Indonesia Content Marketing Awards” from Kompas Gramedia Group
Awards 2018

26 July
Indocement received three “Top Brand Indonesia Awards 2018” for Cement, White Cement, and Mortar TR30.

6 September
“Indonesian Sustainable Development Goals Award (ISDA) 2018” for Platinum Category - SDGs 4 (Quality Education) on Center of Community Training and Empowerment/P3M) from Corporate Forum for Community Development (CFCD) and National Standardization Agency (BSN)

19 September
“Anugerah Perusahaan Tbk. Indonesia-V-2018 Awards” and “Indonesia Finance Awards-I-2018” from Economic Review Magazine

27 September
“Special Mention for Great Contribution in Supporting Public Welfare” on Business Innovation Awards and Green CEO Awards 2018 from Warta Ekonomi Magazine

4 October
Two “TOP CSR 2018 Awards” from TOP Business, Komite Nasional Kebijakan Governance (KNKG) and Indonesia CSR Society, namely:

“TOP Leader on CSR Commitment 2018”
“TOP CSR 2018” - Integrated Development Program: Climate Village (1st) for Randakari Village
Awards 2018

27 October
Two Indocement’s Quality Control Circles received Gold award on “International Convention on Quality Control Circle (ICQCC) 2018”

2 November
“Good Corporate Governance Awards 2018/4th IGCGA 2018” and “Operational Excellence Awards-I-2018” from Economic Review Magazine

11 November
President Director of Indocement, Christian Kartawijaya received “PR Indonesia Best Communicator 2018 - Private Corporate CEO” from PR Indonesia Awards

15 November
“Adam Smith Awards Asia 2018” for Best Supply Chain Finance Solution category from Treasury Today Asia

11 December
“Gold Rank” from Asia Sustainability Reporting Rating 2018 (ASRR 2018) from National Center for Sustainability Reporting (NCSR) in cooperated with Institute of Certified Sustainability Practitioners (ICSP)
Awards 2018

11 December
Three Indocement Factory received “Green Industry Awards Level 5” from Ministry of Industry of Republic of Indonesia

12 December
“Top 50 Big Capitalization Public Listed Company” as a company with the best GCG practice in the 10th IICD - Corporate Governance Conference and Awards from Indonesian Institute for Corporate Directorship (IICD)

27 December
Two Indocement’s factories received “Green PROPER”, namely Citeureup Factory and Palimanan Factory from Ministry of Environment and Forestry

Awards 2019

15 March
“The Best Spokesperson in Building a Sustainable Positive Image of a Cement Company Awards” from Warta Ekonomi Magazine
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THANK YOU

Better shelter for better life...

Indocement's Palimanan Factory
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